

UNEX® Case Study

Industry: Wholesale Grocery

Customer: Thomas & Howard

Goal: Increase pick density and find flow track with higher capacity and better flow than plastic wheel lanes.

Solution: Span-Track® by UNEX®

SPAN-TRACK®

by UNEX

"...it's durable - tracks nest between beams - and it's cost competitive!"

"We've used our existing racks and preserved all the vertical cubic space."

- Mike Mundy, V.P. Operations
Thomas & Howard



Thomas & Howard, a large wholesale grocer based in South Carolina, had a twofold objective when they decided to refine its order picking procedure:

1. Increase the number of pick locations within the existing setup.
2. Find a heavy duty flow track that would provide reliable carton flow for their broad product mix which ranged from light to extremely heavy items, many utilizing rice paper corrugates which were not flowing well on plastic wheel lanes.

Mike Mundy, the Vice President of Operations at Thomas & Howard, turned to UNEX Distributor, BF Company to help find a practical solution. Fred Mercer, President of BF took Mike Mundy of Thomas & Howard to see a recent installation at the Marine Corps Depot in Paris Island, South Carolina which was utilizing a new carton flow track, Span-Track, to improve pick rates.



The Carton Flow Authority

UNEX® Case Study

At the Marine Corp. Depot, Mike saw the heavy, oversized boxes (some weighing up to 60 lbs.) were being picked from pallet racks which had Span-Track®, a full-width roller carton flow track, added to the racks. The rollers provided excellent flow and a higher capacity than traditional plastic wheel tracks. Mike saw that **even the heaviest cartons made of the poorest corrugated were flowing smoothly with Span-Track, from load point to pick point!** When learning that Span-Track could be easily added into his existing pallet rack and that it was competitively priced, Mike knew he had found his answer.

Thomas & Howard completed one installation and then decided to redo a large portion of three other locations. Span-Track was installed in new pallet rack on the first job. For the second and third jobs, Span-Track was used on a mixture of old, new and Steel King structural rack.



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SPAN-TRACK®

by UNEX

To quote Andy Peacock, a BF installer, ***"Span-Track goes in easy and ends up right!"*** When Mike Mundy was asked what he thought of Span-Track he said his actions represented his opinion best, ***"...what do I think about Span-Track? I am placing an order for 5,000 more sections."***



Grocery's Leading Flow Track!

Here are some satisfied Span-Track customers:

- Albertsons
- Americold
- Associated Grocers
- C&S Wholesale
- Food Lion
- HT Hackney Company
- Kroger
- Nash Finch
- NOW Natural Foods
- Reinhart Foods
- Roundy's
- Safeway
- Smart & Final
- Supervalu
- Sysco Foods
- Wakefern Foods
- Wal-Mart
- Winn Dixie



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